



## SME and Delivery roles – Industry verticals

### BFSI

Position	Summary	Location	Apply or refer
<b>Program leader – Application and digital services</b>	For a NASSCOM top 10 IT services company. The role will oversee a set of fixed price programs in application and digital technologies, with a global team delivering them. It will be responsible for the oversight and success of the programs, and for the CSAT. <b>Required experience</b> - A demonstrated track record of leading fixed price programs for application and digital services. Leading global programs of 100+ resources. Having ensured process rigor and continuous improvement to meet on time on margin and on spec deliverables. Background in the financial services vertical desirable. KRA's will be CSAT, governance and account mining.	Metro New York New Jersey	<b>To check fitment for this role</b> <a href="#">Click here</a>
<b>Delivery &amp; engagement partner – BFS vertical</b>	For a NASSCOM top 10 IT services company. Lead delivery, client engagement and mining with a large global development finance organization. The current engagement ranges across digital, apps and SAP technologies and growing rapidly in new areas with a global team of 150 + members. The positions will be responsible for all ongoing program delivery, governance, profitability, and CSAT. They will also play an active role in account mining. <b>Required experience</b> - A demonstrated track record of leading delivery, client engagement, CSAT, Governance and mining for application and digital engagements & with Agile, & microservices. Having led a global engagement with 150+ members. Hands on delivery management, the ability to get into individual projects, guide teams, and ensure successful outcomes. Background in the financial services vertical – and if with a large institution, it will be a plus. KRA's will be CSAT, governance and account mining.	Washington DC metro region	<b>To check fitment for this role</b> <a href="#">Click here</a>



<b>Delivery partner – Digital and Data services – BFS vertical</b>	<p>For a NASSCOM top 10 IT services company. The roles will lead delivery and client engagement for a portfolio of digital and data programs with a top 5 US universal bank each. The positions will be responsible for ongoing development programs and for governance, profitability, and CSAT. They will also play an active role in account mining. <b>Required Experience</b> - A demonstrated track record of leading delivery, client engagement, CSAT, Governance and mining for digital &amp; with Agile, &amp; microservices. Leading a delivery engagement of 50 + resources globally. Strong technical credentials (vs. pure operations) especially in digital and data technologies. Background in the financial services vertical desirable. KRA's will be CSAT, governance and account mining.</p>	<p>Metro New York / New Jersey  Chicago</p>	<p><b>To check fitment for this role - <a href="#">Click here</a></b></p>
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## Hi-tech

Position	Summary	Location	Apply or refer
<b>Delivery partner – hi-tech vertical (platform engineering / digital)</b>	<p>For a NASSCOM top 15 IT services company. The role will provide oversight and lead delivery for a growing portfolio of clients among hi-tech and tech platform companies. It will be responsible for ramp up / deployment ongoing development / IV&amp;V programs and for governance, profitability, and CSAT. <b>Required experience</b> -A demonstrated track record of leading delivery, client engagement, CSAT, Governance and mining for digital &amp; with platform development, IV&amp;V, Agile, &amp; microservices. Experience on having implemented commercially successful software products &amp; services on Microsoft or AWS platforms and demonstrable hands-on experience in handling non-functionals pre and post implementation. Leading an account delivery and engagement of 50 + resources globally. Having scaled engagements from small to large bringing both operational rigor and technical credentials. Background in the hi-tech vertical desirable. KRA's will be successful scaling, program excellence, CSAT, governance.</p>	<p>US West Coast. Denver</p>	<p>To check fitment for this role <a href="#">Click here</a></p>